

Sena Kumedzro

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Aunty Mary Bus Stop, Accra, Ghana.

PROFILE

Results-driven Computer Science student at ALX with hands-on experience in developing and deploying machine learning models that improve prediction accuracy by 25%. Skilled in Java, and cloud computing. Fluent in English with proven critical thinking, problem solving and cross-functional collaboration skills. Skilled in agile teamwork and data story telling.

Passionate about leveraging AI/ML and software engineering to design scalable, innovative solutions for complex challenges. I am eager to apply and contribute my technical expertise in artificial intelligence, data analysis and software development to drive impactful, real-world problem-solving.

EDUCATION

BlueCrest University College, Greater Accra, Ghana.

January, 2019 – January, 2021.

Mass Communication and Journalism.

Diploma.

The Ghana Broadcasting Corporation (GBC)

January, 2019 - January - 2020.

Journalism, Radio/T.V.

Certificate.

Abuakwa State College, Eastern Region, Ghana.

January, 2014 – August, 2016.

General Arts.

Tamale Snr High, Tamale, Northern Region, Ghana.

January 2012 – January 2013.

Home Economics.

VOLUNTEERING

HorseMan shoes com limited | Accra, Ghana.

March 2017- January 2019

Sales Representative and Management.

- Closing deals and achieving targets.
- Communication and Persuasion - Strong verbal and written skills.
- Build Long-term relationships with existing clients for repeat business.

ACHIEVEMENTS

- Collaborated with product teams to relay customer feedback, leading to new feature launches.
- I partnered with marketing to run a new sales business that generated 100+ leads in a month, 2023.
- Expanded market reach by making 20% more profits bringing in new clients onboard sales business.
- Negotiated win-win deals that improved clients retention by 25%.

ADDITIONAL SKILLS

Languages: English, Ewe, Twi.

Microsoft Office: Proficient in Word, Excel and PowerPoint

Skill: Proficient in Consultative selling - Understanding customer pain points and recommending tailored solutions.

Skill: Active listening - Understanding clients needs before pitching.

Skill: Time Management - Prioritizing high-value leads and tasks.

Skill: Adaptability - Adjusting strategies based on market feedback.

Skill: Team Collaborations - Working with marketing, support and product teams.

HOBBIES & INTERESTS

Writing/Blogging - Personal blogs, fiction, poetry.

DIY/Crafts - Woodworking, knitting, home improvement.

Puzzles - Crosswords, escape rooms, games.

Yoga/Pilates - Discipline and stress management.

Traveling - Adaptability and cultural sensitivity.

Gardening - Patience and nurturing.

Cooking - Creativity and patience.